



## Company Biography

### “We Didn’t Just Arrive... We Made An Appearance”

The moment we opened the doors of the first RE/MAX Town Centre office, “Everybody Knew Our Name”. Whether in Toronto, Singapore, Estonia or simply the west side of Orlando, RE/MAX is pronounced the same in over 100 countries. On September 1, 2002, RE/MAX Town Centre proudly became a member of the world’s largest real estate organization as we joined the RE/MAX global network.

This year, RE/MAX Town Centre celebrates its **18<sup>th</sup> Anniversary** as a prominent real estate company in Florida. Our organization is the result of entrepreneurial vision which has grown organically from a team of 4 real estate agents to 70 seasoned professionals operating in strategically placed offices. From our inception, the RE/MAX Town Centre team has produced almost \$2 billion in gross sales and closed thousands of properties.

Throughout our 18 year history, the make-up of this organization has expanded into multiple divisions that each serves a unique market. These include residential, commercial, community association management, business brokerage, and residential leasing and property management as well as builder and developer services with both domestic and international sales. Presently our *Builder Services Division* represents several residential communities and high-rise condominiums with numerous to come in 2020. RE/MAX Town Centre's international outreach spans from Canada to South America and recently commenced operations in Europe and Asia (China). Our Commercial Division has had record growth with sales in excess of over \$31 million in a single year with the division currently brokering a variety of extensive multi-family projects and office buildings. RTC-Commercial Management now oversees the leasing and operations of several office buildings, shopping centers, as well as Condo/Homeowners Association Management. An active *Residential Property Management Division* has broadened its footprint to include the southeast coast of Florida. This division currently manages upwards of 500 residential properties statewide and anticipates reaching 1,000 by the end of the decade. RE/MAX Town Centre has strategically partnered with a host of organizations in alignment with our enthusiasm for customer service. These include *FBC Home Loans* as an in-house mortgage company, *The Closing Agent* for title and closing services.

Our operations team works as a quarterback. It is pivotal that this team pulls all of the components together seamlessly and in an organized way. This will allow us to replicate these programs identically as designed throughout our organization in the same fashion that *Starbucks* has achieved with their 10,000+ coffee shops around the globe.

*Experience Counts .... Results Defines Us !*

*Charlie Orden* | CEO - Broker - Visionary